



Storage Practice

Take Control of Your Storage Today, and Do More with Less

» The amount of information you're generating is exploding. With tighter security regulations, records retention, and the need for better storage management, you are tasked with figuring out how to get a handle on your storage. Not to worry, we are here to help you make sense of it all. Our Storage Practice offers you greater efficiencies within your storage and backup environment through the use of assessment-focused services that uncover savings and streamline processes.

Storage Practice Offerings:

- Storage Assessment and Design
- Backup Assessment and Design
- Storage Implementation
- SAN Design/Implementation
- Virtual Storage Implementations
- Business Continuity
- Disaster Recovery

» Turn the page for more in-depth information about our Storage Practice Services.

1-800-800-0019

www.govconnection.com/storagepractice

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Gov is all you need™

 **Call your Account Manager today for more information.**



Storage Assessment and Design

According to estimates by the Gartner Group, the average company is growing their data at over 35% per year. Many companies have responded to this growth by simply adding higher capacity disk resources, but are now finding this approach to be very expensive, both in disk costs and the tape resources needed to back up and restore the data.

A GovConnection Storage Assessment provides information about the rate of growth of your storage, file aging, file duplication, and file types. This data would be time consuming to assemble otherwise, and it provides valuable insights into the current state of storage.

A GovConnection service partner engineer leads an on-site discovery workshop and installs an agentless data-collection tool that runs for 30 days gathering information about your storage environment. After the data is analyzed, a report summarizes the findings, provides recommendations (including hierarchical tiering of the storage) and presents associated TCO and ROI expectations. You can then make changes that reduce costs, shorten backup/recovery times, and improve overall operational efficiencies including disaster recovery times.

Backup Assessment and Design

Data sprawl also affects backups. Many IT departments are finding their backup times exceed their allotted backup windows. Some are even surprised to discover after an outage that rarely-tested recovery processes did not work, or that entire sets of vital servers were not backed up sufficiently or at all.

With a GovConnection Backup Assessment, you can gain more control of your backup environment while simplifying data-protection management, reducing overall costs, and making more intelligent use of existing assets whenever possible.

A successful backup solution begins with productive meetings, followed by a data gathering process designed to understand your current backup environment. In order to develop an appropriate solution, this process includes hardware, software, backup windows, backup sizes, and restore procedures, as well as your budget. The solution is presented, followed by a discussion of the expected benefits and costs.

Storage Implementation

Most IT staffs are experts at operating data center resources. PC Connection service partners are experts at installing data center resources.

IT departments who install hardware infrequently and as a secondary duty may take longer to complete the installation, have more short- and long-term issues, and don't always have time for hardware maintenance details like cable labeling and structured cable dress.

Our service partner engineers have many years of real-world experience with successful enterprise deployments utilizing industry best practices. Jumpstart your IT department's understanding of your new technology through helpful knowledge transfer during the installation

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