



# » Have You Overlooked Your Printers?

## Rein in Your Fleet with a Printer Assessment and Managed Print Services

Printers, while integral to the success of your daily operations, are an often-overlooked component of your organization's infrastructure. Their high maintenance and supply costs are traditionally dismissed as a fixed expense. However, with the proper tools in place to effectively manage your printer infrastructure, you can achieve significant savings and efficiencies. PC Connection offers complimentary printer assessments and ongoing managed print services that can help you better understand, plan for, and reduce the cost impact of your printer fleet. Our valuable services give you the resources and tools to streamline your operations and save money.

### Start with a Complimentary Printer Assessment

A printer's purchase price is only a small percentage of its ultimate total cost of ownership. Ongoing supply costs, asset management, and IT support account for the bulk of the expense. PC Connection can help you reduce these costs and plan for future ones. Our complimentary Printer Assessment provides your organization with detailed reports of expenses, allowing you to spot trends, eliminate inefficiencies, reduce costs, and achieve better performance.

- We conduct our assessment service by collecting data specific to your environment, using a secure, software-based Data Collection Agent (DCA)
- The DCA constantly records your organization's printer and usage information over a 30-day period
- Collected data is then reviewed and analyzed through a secure Web browser
- At the close of the assessment, our team provides you with a report of recommendations for customized printer consolidation along with data relevant to your specific devices, including:
  - Page counts • Toner levels • Device status • LCD reading
  - Device descriptions • Serial numbers • Asset numbers
  - Location • Cost per copy • Utilization • Trending reports

### Printer Assessment Benefits

A Complimentary Printer Assessment provides valuable data that can help your organization:

- Measure total cost of ownership (TCO) and return on investment (ROI) expectations
- Make decisions regarding new printer fleets
- Make immediate changes that reduce costs and improve overall operational efficiencies

### Printer Assessment Program Conditions

Our printer assessment services are complimentary for customers with a minimum of 25 printers in a network environment or printed page usage of 25K+ per month. You will receive a no-obligation price-per-page Managed Print Services proposal at the close of your assessment, detailing additional custom services to help streamline the ongoing management of your printer operations.

### Maximize Efficiency with Managed Print Services

A detailed proposal following our complimentary printer assessment outlines how our contract services can convert your variable costs into fixed costs and help you better manage your printing-related budgets. Our solution offers all-inclusive contractual terms, toner replacement, and per-page management of your print environment. By enrolling in PC Connection's Managed Print Services, your organization will be able to:

**Reduce administrative costs:** Our solution consolidates multiple vendors down to one to ensure accountability, maximize purchasing power, and reduce the cost of creating and processing purchase orders and invoices.

**Reduce printer supply costs:** Our unique just-in-time supply fulfillment process eliminates your inventory cost, removing the potential for wasted resources.

**Reduce IT costs:** Our solution continuously monitors your printers and sends alerts via email should an error occur. This proactive monitoring allows you to address issues before they affect your end users, reducing IT help desk support costs and increasing productivity.

**Increase printer uptime:** Set maintenance flags for regular routine services to ensure a healthier printer fleet.

**Track printer costs:** With a managed print service model, printer costs are tracked and administrative costs are controlled. You only pay for the supplies you use.

1-800-800-0014

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**PC Connection®**

Call your Account Manager to schedule a Printer Assessment today.