



# Server Practice

## Take the Guesswork Out of Consolidation and Virtualization

» Our Server Practice offers solutions that enable you to realize significant cost savings while making operations more flexible, more agile, and easier to maintain. Our server implementations save IT staff time and optimize utilization for better business outcomes.

### Our Server Practice Offerings:

- Server Assessment and Consolidation
- Virtualization
- Server Implementation
- Rack and Stack
- Blade and RDP
- Disaster Recovery/Business Continuity

» Turn the page for more in-depth information about our Server Practice Services.

1-800-800-0014

[www.pcconnection.com/serverpractice](http://www.pcconnection.com/serverpractice)

 **Call your Account Manager today for more information.**

**PC Connection**<sup>®</sup>  
solving IT one customer at a time<sup>™</sup>



## Server Assessment and Consolidation

For some time, organizations have employed the one server/one application model in their operations. The resultant server sprawl has filled data centers with servers—most of which are running at 10% or less of capacity. Gartner estimates that companies with 200 servers and above will waste more than \$500K annually supporting underutilized application servers.

The agentless Server Assessment Tool collects server inventory and utilization data. From that data, an Optimization Assessment Report (OAR) is produced with detailed inventory and performance findings. It also models several consolidation scenarios and provides expected performance data for each.

The report is presented with recommendations and ROI and TCO data to validate the financial benefits. PC Connection then applies a jumpstart approach to the implementation. A PC Connection service partner engineer travels on-site and works side-by-side with your IT staff to jumpstart the consolidation. The result is that you learn how to use the virtualization tools in your own real-world environment and begin the consolidation process.

## Virtualization

According to the Gartner Group, companies that do not leverage virtualization technologies will spend 25% more annually than they would otherwise. You can realize

additional return on your investment in virtualization when you take advantage of other key benefits that the technology offers.

- Cost and complexity can be reduced by replicating encapsulated file systems for restoration onto a target server as part of a disaster recovery/business continuity plan.
- You can reduce the time for provisioning new or test and development servers from days to minutes—speeding productivity.

## Server Implementation

IT departments are experts at operating data center resources. Our service partner engineers are experts at installing data center resources.

IT staff who install hardware infrequently and as a secondary duty may take longer to complete the installation, have more short- and long-term issues, and don't always have time for hardware maintenance details like cable labeling and structured cable dress.

Our service partner engineers have many years of real-world experience with successful enterprise deployments utilizing industry best practices. You can jumpstart your understanding of your new technology through helpful knowledge transfer during the installation.

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