



Connect with Experts

About Microsoft Services

Our team works together to help you build the right solution for your environment by ensuring the day-to-day operations of your intricate landscape run smoothly, bringing balance to your Microsoft investment. PC Connection can help you get the most value out of your technology by reducing costs, strengthening security, and improving service levels.

Active Directory Assessment: Get analysis of your existing environment and recommendations with remediation plans to reduce your total cost of ownership (TCO) and improve your return on investment (ROI).

Microsoft Azure: Discover how this platform can support your organization's needs.

Microsoft Exchange Services: Streamline communications with our Microsoft Exchange Services.

Microsoft Licensing Optimization (MLO): This progression of licensing analyses is designed to offer clarity and control over your Microsoft licensing investments.

Office 365 Services: Plan your migration to Office 365 with our tools and expertise.

SAM Baseline Assessment: Gain control of your licensing position and remedy its shortfalls.

Call an Account Manager to learn more today. 1.800.800.0014

or visit www.pconnection.com/MicrosoftServices

LANE SHELTON

Vice President of Software Business Development



WITH MORE THAN 18 YEARS OF EXPERIENCE, LANE'S AREAS OF EXPERTISE INCLUDE:

- Cloud Computing
- Hybrid Cloud
- Private Cloud
- Public Cloud
- Software Asset Management (SAM)
- Software Investment Management
- Microsoft Technology and Licensing
- Windows 2003 Server Migration

Lane, Vice President of Software Business Development, is a graduate of Princeton University and Bluefield College and is an SIIA-certified software asset management professional.

ADVICE:

Turn to us to stay up to speed to ensure you get the most out of everything Microsoft—we constantly follow the changes and innovations from Microsoft, and continue to monitor the pulse of the industry. Our team has the knowledge to guide your IT environment through every event:

- Windows migrations
- Windows Server 2003 EOS and Windows Server 2012
- The Microsoft Surface family
- Windows 10
- Office 365 migration

PERSONAL CONTRIBUTIONS TO OUR MICROSOFT PRACTICE:

PODCASTS

Microsoft Licensing Optimization Series

Software Asset Management Series

BLOG ARTICLES

Adding Mobile Computing to Your Business: Can Your Servers Handle it?

It's Not Too Late to Upgrade from Server 2003

Windows XP End-of-Life Lessons for Windows Server 2003 Migrations: Crashes, Costs, and Calamity—Holding Out Can Be Expensive

Consider Your Windows Server 2003 Upgrade: Is a Managed Cloud the Right Option for You?

Windows Server 2003 Goes EOS

The Truth About Microsoft Enterprise Agreements: Don't Overpay—Let Us Find the Value for You

Time to Move On: Windows 2003 EOS: Why Not Make it an Educated Move?

Microsoft's Star-Studded Lineup: Office 365 and Others Shine On

IT All Adds Up: Take a Look at the New Microsoft Equation

Thanks Microsoft: Cyborg Licensing User-Based Windows OS Is Here